

GRANDE LAKES RESORT

Orlando, Florida



Client Project

When notice went out that the **Marriott Corporation** was spearheading a monumental \$547 million development in Orlando, Florida, it was major news. Construction in the Orlando area had been curtailed in the late 1990s, and Grande Lakes, a new luxury resort, represented a significant venture. During planning and construction, **Marriott** would need space for company meetings, conferences with suppliers and presentations to investors.

Client Need

When the **Marriott Corporation** initiated a significant new development in Orlando, Florida, they needed premium office space, construction trailers and storage units suitable for a luxury development.

“Williams Scotsman stands heads above their competition. In addition to being able to supply us and our vendors with all kinds of construction products for our project they even let us occupy their offices and conference room for several months while our facility was being built.”

– Jim Bennett
Grande Lakes Orlando, Senior Design Manager

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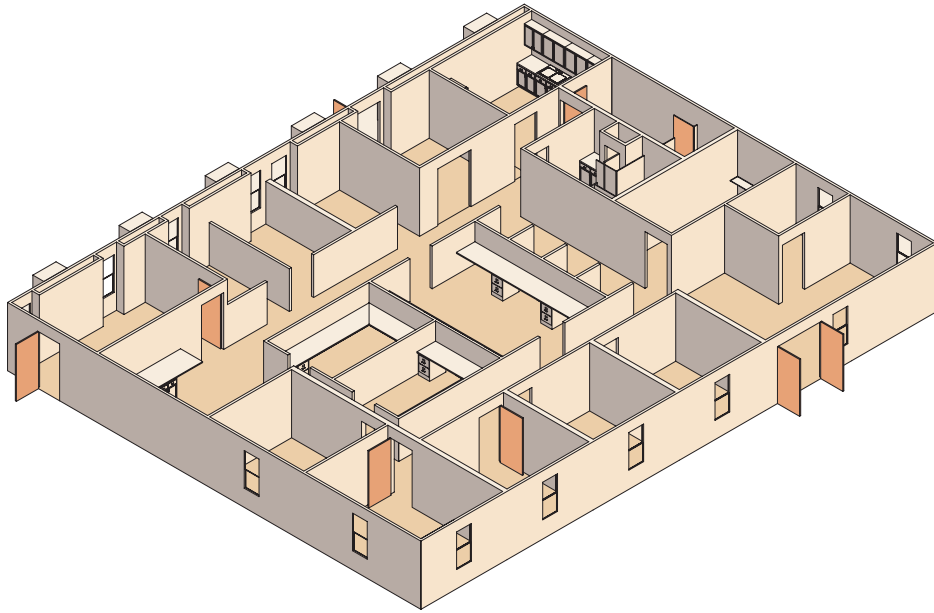
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PROJECT CASE HISTORY

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The Williams Scotsman Solution

Williams Scotsman had already provided several mobile offices to **Marriott**, but in order to build both a **J.W. Marriott** and **Ritz-Carlton Hotel** at Grande Lakes, they needed additional space.

Williams Scotsman shared its 11,000 square foot modular office, in which **Marriott** used for construction conferences and to meet with bidders for the contracting job. Once the contract was awarded to **Hunt Construction**, **Williams Scotsman** became a virtual partner in insuring the success of the project. As a previous client, Hunt was confident in **Williams Scotsman's** ability and efficiency. Storage units, construction trailers and a 10,100 square foot main office for **Hunt Construction**, plus an additional 5,000 square foot building for the **Marriott Corporation** was delivered to accommodate their needs.

The Result

Marriott and **Hunt Construction** received the exact space they needed to build the Grande Lakes Resort. **Hunt Construction** selected **Williams Scotsman** to assist in another large project. To complete the resort development, **Hunt Construction** began a 1,500-room Hyatt Regency Orlando Convention Center Hotel. **The Hyatt Corporation** wanted model hotel rooms constructed in order to insure the quality and style of the hotel prior to construction. **Williams Scotsman** allowed **Hunt** to use one bay of its 45,000 square foot facility that had the capability to "power up" 46 trailers at any time. Within this facility, exact replicas of the rooms were constructed complete with lighting and plumbing. Both **Hunt Construction** and **Hyatt** had the unique opportunity to preview a full-scale example of the hotel rooms, preventing any miscommunication on the finished product.

In addition to the preview facility, **Williams Scotsman** provided a 6,500 square foot modular office, as well as construction and storage trailers needed for the hotel project. **Williams Scotsman** was pleased to play an integral part in the **Grande Lakes** and **Hyatt** projects.



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